

# Real Estate Development Process



Market Research - Determine  
1. Need/Demand

2. Organize Development Team

3. Find Potential Properties

4. Conduct Initial Due Diligence

Create Concept Site Plan to  
5. Estimate Site Capacity

6. Complete Initial Feasibility Analysis

7. Make First Go/No Go Decision

8. Enter Property Negotiations/Sign LOI/MOA

9. Begin Financing Process

10. Hire Development Team

Conduct Further Due Diligence &  
11. Meet with Agencies

12. Redo Feasibility Study

Meet Contract Requirements and  
13. Move toward Closing

14. Begin Permitting

15. Acquire Financing

16. Close on Property Close may occur earlier or later (later is better.)

17. Complete Permit Process

18. Get Construction Bids

Confirm Market Assumptions  
19. (Need/Demand)

20. Complete Final Feasibility Study

21. Start Construction

22. Complete Construction -- Get C/O

23. Receive Revenue

24. Remove or Restructure Financing

Will do steps 3-7 many times to find viable property

PropertyDevelopmentSource.com  
Will Help You  
With These Steps